

Circle of Stars and Presidential Director Recognition Program

Circle of Stars Recognition Program:

Team National is proud of our hard working IMD's. We want everyone to be recognized for all their efforts in building their businesses and building their teams! All of the following levels of achievement will be awarded at National Company Events (Winter Nationals, Summer Nationals and Grand Nationals). You must attend one of these events to receive your award.

Believer: Is the first level in the Circle of Stars. This IMD has made two sales, one on the right and one on the left, and is bonus qualified. This IMD has demonstrated his or her belief in themselves as well as the company and our membership, by selling two. The recipients of this award will receive a certificate and the distinguished Star Performer lapel pin!



Achievers: Is the second level. This group will be made up of all the IMD's who have received their first check for a five and five progression. These folks are working at helping their new teammates become bonus qualified. The Achiever's will receive their certificate in BLT.

Team Leaders: Is the third level. These IMD's have completed their first full ten and ten progression and are demonstrating their leadership by building a team and teaching them our duplicatable system. Team Leaders will receive their certificate in BLT.

Rising Stars: Is the fourth level. Our Rising Stars have completed two full ten and ten progressions and are on their way to Presidential Director! Rising Stars will receive their certificate in BLT.

Presidential Directors and Bronze Presidential Directors will now also receive a certificate of achievement as well as their presidential pins!

We invite you all to join the Circle of Stars!

Presidential Director Recognition Program:

All Independent Marketing Directors (IMD's) with Team National will have the opportunity to participate in a Presidential Director Bonus Program designed to reward the IMD for growth in the sales volume of his/her entire organization. There are 5 levels of Presidential Director (PD) designation as follows:

<u>STATUS</u>	<u>QUALIFICATION</u>
PRESIDENTIAL DIRECTOR	You become a PD when you receive three 10 and 10 Progression Bonuses.
BRONZE PRESIDENTIAL DIRECTOR	Become PD and help two personally hosted IMD's in your organization attain PD status.
SILVER PRESIDENTIAL DIRECTOR	Help four personally hosted IMD's in your organization attain PD status.
GOLD PRESIDENTIAL DIRECTOR	Have six personally hosted IMD's in your organization attain PD status.
PLATINUM PRESIDENTIAL DIRECTOR	Have 10 personally hosted IMD's in your organization attain PD status

In determining the status of any IMD, only IMD's who have been personally hosted will be considered. To reach PD Platinum status, for example, an IMD must have personally hosted at least 10 different IMD's who all become Presidential Directors. This is an indication they have advanced in rank as a result of retail sales by themselves and the people they have hosted.

Presidential Director Bonus Program:

The Bonus Compensation will be paid on a weekly basis and will be based on new Retail Membership sales made by IMD's in the hosting genealogy of the Presidential Director being paid. Hosting lineage refers to an IMD's entire organization, not placed by an upline. A PD's status at the end of a given month will be that PD's status for all of the following month.

The maximum compensation to be paid to each level of Presidential Director is as follows for each new retail sale in the PD's hosting lineage:

BONUS AMOUNT

<u>STATUS</u>	<u>\$795.⁰⁰ SM</u>	<u>\$2195.⁰⁰ PM</u>
PRESIDENTIAL DIRECTOR	\$10	\$ 20
BRONZE PD	\$20	\$ 40
SILVER PD	\$30	\$ 60
GOLD PD	\$40	\$ 80
PLATINUM PD	\$50	\$100
PLATINUM OVERRIDE	\$ 5	\$ 10

Presidential Director Awards Program:

Presidential Independent Marketing Directors (IMD's) have the opportunity to be awarded one Bonus Pay Point (BPP) by attending the Advanced Leadership Training.

All Independent Marketing Directors (IMD's) have the opportunity to be awarded a Presidential, Bronze, Silver, Gold and Platinum Pay Point. When an IMD attains the Presidential level he/she may ratchet the Presidential Pay Point below his/her 000 Pay Point, on their weak side be it left or right side. Bonus points that were created prior to placement of this Pay Point will hold and count on the new Pay Point. A new retail membership sale must accompany your request to place this Pay Point.

When an IMD attains the Bronze level of achievement, the Bronze Pay Point is awarded and may be ratcheted under the 000 Pay Point on the opposite side of the Presidential Pay Point (001 or 002). Bonus points that were created prior to placement of this Pay Point will hold and count on the new Pay Point. A new retail membership sale must accompany your request to place this Pay Point.

When you reach Silver, Gold and Platinum Presidential Director levels you will be awarded an additional Pay Point for each level, which you can ratchet above the 001 and 002. A new retail membership sale must be submitted with your placement request. These Pay Points must be placed on alternating sides. Bonus points that were created prior to the placement of these additional Pay Points will hold and count on the new Pay Point.

These Pay Points all earn \$2500.00 for each 10 and 10 progression. (\$1500.00 pay progression and \$1000.00 hosting bonus, paid at the same time).

The Presidential and Bronze Presidential Pay Points (001 and 002 Pay Points) may be used to move through the PD levels. When these Pay Points earn three 10 and 10 Progression Bonuses they will qualify to graduate you to the next PD level. These two Pay Points count towards the personally hosted IMD Qualifications listed above. For Example: In reaching Platinum, an IMD may use the Presidential and Bronze Presidential Pay Points and only 8 personally hosted IMD's. The Presidential and Bronze Presidential Pay Points can only count once for this purpose. No other Pay Points will be considered in determining an IMD's PD status.

When any Pay Point has been earned, it may be placed anywhere the IMD chooses in any available position in his/her organization. This Pay Point may also be "ratcheted" into the existing organization if the form submitted by the IMD is accompanied by a Retail Membership sale. Please refer to the "**Bonus Pay Point Placement Request Form**" below. This form must be mailed or faxed, along with the appropriate paperwork, to the Team National Corporate Office.

Home Bonus and Presidential Bonus PayPoint Policy

Presidential Independent Marketing Directors (IMD's) have the opportunity to be awarded one Bonus PayPoint (BPP) by attending the Advanced Leadership Training.

When this PayPoint has been earned, you may request to place it above your existing weak leg to strengthen it. This is accomplished by submitting a Retail Membership sale along with the "**Bonus PayPoint Placement Request Form**". This form must be mailed or faxed, along with the appropriate paperwork, to the Team National Corporate Office.

All Independent Marketing Directors (IMD's) have the opportunity to be awarded a Presidential, Bronze, Silver, Gold and Platinum PayPoint. When an IMD attains the Presidential level he/she may ratchet the Presidential PayPoint below his/her 000 PayPoint, on their weak side be it left or right side. Bonus points that were created prior to placement of this PayPoint will hold and count on the new PayPoint. A new retail membership sale must accompany your request to place this PayPoint.

When an IMD attains the Bronze level of achievement, the Bronze PayPoint is awarded and may be ratcheted under the 000 PayPoint on the weak side. Bonus points that were created prior to placement of this PayPoint will hold and count on the new PayPoint. A new retail membership sale must accompany your request to place this PayPoint.

When you reach Silver and Gold Presidential Director levels you will be awarded an additional PayPoint for each level, which you can place on your weak side. A new retail membership sale must be submitted with your placement request. These PayPoints must be placed on the weak side of your organization. When you reach Platinum Presidential you will be awarded an additional PayPoint that you can place on your weak side, when submitted with a new retail membership sale. Bonus points that were created prior to the placement of these (3) additional PayPoints will hold and count on the new PayPoint.

These PayPoints all earn \$2500.00 for each 10 and 10 progression. (\$1500.00 pay progression and \$1000.00 hosting bonus, paid at the same time).



Team National

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Phone: (800)-227-6030, (954) 584-2151; Fax: (954) 584-5996

Bonus PayPoint Placement Request Form

(For placement of Presidential and Bonus PayPoint)

Submitted by:

Name (Please Print): _____ ID#: _____ - _____ - _____

Please refer to Team National Compensation Program for rules for placement of awarded PayPoints.

NOTE: The ratcheting of any awarded PayPoint requires that a Membership Sale/Check be attached to this Request Form.

Please "Ratchet" my **(PRESIDENTIAL) (BRONZE) (SILVER) (GOLD) (PLATINUM)**
(Circle One) Bonus PayPoint in under the existing PayPoint owned by:

Name: _____ ID# _____ - _____ - _____ into the

Weak Side and place my New Membership Sale:

Name: _____ ID# _____ - _____ - _____

(Application attached) in an empty leg of the Bonus PayPoint I am or ratcheting.

I attended the following Workshop:

Advanced Leadership Attended: Date _____ Where _____